

Message Text

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PAGE 01 DOHA 00664 311007Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
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R 3100706Z MAY 77
FM AMEMBASSY DOHA
TO SECSTATE WASHDC 2651
INFO USDOC WASHDC
AMEMBASSY ABU DHABI
AMEMBASSY ALGIERS
AMEMBASSY ATHENS
USINT BAGHDAD
AMEMBASSY CAIRO
AMCONSUL DHAHRAN
AMEMBASSY DAMASCUS
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY MANAMA
AMEMBASSY MUSCAT
AMEMBASSY RABAT
AMEMBASSY SANA
AMEMBASSY TEHRAN
AMEMBASSY TEL AVIV
AMEMBASSY TRIPOLI
AMEMBASSY TUNIS

UNCLAS DOHA 0664

E.O. 11652: N/A
TAGS: BEXP, QA
SUBJECT: FINAL REPLY - BIC/CAGNE TRADE PROMOTION EVENT SCHEDULE

REF: (A) STATE 120727: (B) DOHA 0563 AND PREVIOUS

1. AFTER REVIEWING REPLIES OF OTHER POSTS EMBASSY SEES THAT THERE
IS CONSIDERABLE INTEREST IN ONLY ONE OF THE TRADE MISSION TOPICS
WE PROPOSED- ELECTRICAL EQUIPMENT.
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WE AGREE WITH KUWAIT THAT CONSUMER ELECTRONICS COULD BE JOINED
WITH OUR PROPOSAL FOR A MISSION ON HOME AND KITCHEN APPLIANCES TO
GOOD EFFECT AND WE WOULD BE HAPPY TO HAVE THEIR AND OUR PROPOSALS
COMBINED. WE CAN ALSO SEE INTEREST HERE FOR A RECREATION AND
SPORTS EQUIPMENT MISSION AS SUGGESTED BY KUWAIT. A MISSION ON
PUMPS AND COMPRESSORS AS SUGGESTED BY TUNIS WOULD PROBABLY

AROUSE
INTEREST HERE.

2. MANY OF THE TOPICS PROPOSED BY OTHER POSTS COULD BE SUPPORTED
HERE IF A MISSION TO THE GULF ON THESE TOPICS HAS LARGE
ENOUGH POTENTIAL OUTSIDE OF QATAR. CLOSENESS OF POSTS IN GULF
PERMITS SIDE TRIPS AND WITH PROPER COORDINATION MISSION MEMBERS
COULD DIVERT HERE FOR A DAY OF APPOINTMENTS. HOTEL PROBLEMS IN
DOHA COULD BE AVOIDED IF MISSION MEMBERS COULD FLY INTO DOHA IN
EARLY MORNING AND LEAVE BEFORE NIGHTFALL. WE WOULD HAVE TO
HAVE ADVANCE NOTICE OF SUCH A PLAN SINCE APPOINTMENTS WOULD STILL
HAVE TO BE ARRANGED AND MEETINGS SET UP.

3. IN ALL CASES (WHETHER DIVERSION OR PLANNED MISSION) HOTE
RESERVATIONS AND VISAS ARE THE MAIN PROBLEM HERE. WITHOUT AMPLE
TIME THERE WILL SIMPLY BE NO HOTEL SPACE. IF ROOMS ARE DESIRED
ON THE SAME FLOOR AND IN THE SAME WING OF HOTEL VERY MUCH TIME
IS NECESSARY FOR ARRANGEMENTS- AND EVEN THEN WE CANNOT GUARANTEE
SUCCESS. MISSION MEMBERS SHOULD BE CAUTIONED AGAINST LAST
MINUTE ADDITIONS TO THEIR ENTOURAGE- EXTRA PEOPLE MAY NOT BE
ACCOMMODATED. ALL TRAVELERS SHOULD HAVE THEIR VISAS FOR QATAR
WELL IN ADVANCE OF TRAVEL TO ENSURE HASSLE FREE ENTRY. TRAVELERS
SHOULD NOT RPT NOT ATTEMPT TO PROCURE VISAS EN ROUTE TO DOHA.
TRAVELERS SHOULD HAVE VISA TO NEXT COUNTRY ON ITINERARY PRIOR
TO ARRIVAL IN DOHA. EXCEPTIONS ARE SOMETIMES MADE BUT IMPOSSIBLE
TO PREDICT WHETHER TRAVELERS WILL BE ALLOWED TO ENTER WITHOUT
GQPROPER PAPERS
PAGANELLI

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NNN

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